

**GRANDE PRAIRIE REGIONAL COLLEGE
BUSINESS ADMINISTRATION
COURSE OUTLINE**

BA 2740 – LIFE, DISABILITY AND SICKNESS INSURANCE

TEXT: Life Agents License

PREREQUISITE: BA 1050 or consent of the instructor

COURSE

DESCRIPTION: This course gives an overview of the insurance industry. It examines life, disability and accident and sickness insurance products. As well group insurance and investment products are discussed. An examination of insurance underwriting and claims is made. Taxation, retirement and risk management issues are also covered. The conclusion of the course outlines professional standards.

COURSE

OBJECTIVES: To give students an introduction to life, disability, accident and sickness insurance.

GRADING:

Four assignments at 10 percent each
Midterm at 30 percent
Final exam at 30 percent

**COURSE
CONTENT:**

- 1.0 Insurance industry overview
- 2.0 Individual life insurance products
- 3.0 Individual disability, accident and sickness insurance products
- 4.0 Group insurance products
- 5.0 Investment products
- 6.0 Underwriting issues and claims
- 7.0 Taxation
- 8.0 Retirement
- 9.0 Needs analysis and risk management
- 10.0 Common and contract law statutes
- 11.0 Professional standards

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